

Meaningful Advice
and Advocacy -
your success is our
mission.

BUSINESS DEVELOPMENT OFFICER REGINA/SASKATOON

ABOUT YOU

Are you a detail-oriented, confident and self-motivated individual who thrives in a busy, fast-paced environment? Do you have a proven track record of effectively supporting teams and lawyers? Do you share McKercher LLP's core values? If you answered 'yes' and are looking for an exciting opportunity to join one of the largest law firms in Saskatchewan, we want to hear from you!

THE OPPORTUNITY

We are recruiting a full-time on-site Business Development Officer in either of our Saskatoon or Regina offices. This position will support the Firm's overall growth by providing business development expertise through market research, creating industry-leading pitch and proposal materials, and sourcing and building both internal and external relationships. The successful candidate will ideally have a minimum of ten years business development experience, preferably in a professional services environment.

REQUIREMENTS

- Experience with identifying, researching and pursuing strategic opportunities within the professional services market.
- Competence in reviewing, tracking and reporting on opportunities and metrics associated with business development goals.
- Understanding of developing, managing and supporting business development budgets.
- Coordinating, planning and executing and follow-up of seminars, training programs and presentations.
- Ability to source and build relationships as an ambassador for the Firm.
- Proficient in Adobe and Microsoft Office Suite package, including Word, PowerPoint, SharePoint Excel and Outlook.

Any offer of employment may be conditional upon a full background check, including a criminal record check, a credit check and employment and educational verification. A reference check will also be conducted.

EMAIL: careers@mckercher.ca - Please indicate the position you are applying for in your cover letter.

THIS POSITION WILL REMAIN OPEN UNTIL FILLED

mckercher.ca

REGINA

800 - 1801 Hamilton Street
Regina, SK S4P 4B4
(306) 565-6500 F (306) 565-6565

SASKATOON

374 Third Avenue South
Saskatoon, SK S7K 1M5
(306) 653-2000 F (306) 653-2669



We acknowledge that we are living and working from Treaty Lands, the traditional lands of First Nations People and homeland of the Métis. We are committed to moving forward in a respectful way in the spirit of reconciliation.

WE VALUE

INTEGRITY & EXCELLENCE

We hold ourselves to the highest standards.

RESPECT & COLLABORATION

We work together for optimal outcomes, embracing creativity and diversity.

DEDICATION

We prioritize the success and well-being of our clients, team, and communities.

WHY CHOOSE US?

With offices in Regina and Saskatoon, McKercher LLP has over 80 lawyers practicing in all major areas of the law. We are an equal opportunity employer and foster an inclusive, equitable, and accessible environment.